

Producer Compensation

Agent Compensation

American Home Assurance Co., Ltd. (“AHA”) values the role of insurance producers in advising and consulting with insurance buyers, and generally compensates them in recognition of their participation in the purchasing process.

Commissions

AHA compensates insurance agents through commissions of either a specific amount or a percentage of premium set at the time of each purchase, renewal, placement or servicing of a particular insurance policy. From time to time, AHA may enter into agreements with producers to provide additional commission not contingent in nature. All such payments are subject to controls administered by AHA Legal, Compliance and business management.

Contingent Compensation

AHA may also pay contingent compensation to insurance agents in addition to commissions. Contingent compensation is based on criteria such as legal and regulatory compliance by the recipient and quality of services as well as the volume of new sales, overall production volume, mix of business, or overall profitability of the policies placed by an insurance agent. All such payments are subject to controls administered by AHA Legal, Compliance and business management.

Other Compensation

AHA may also enter into agreements to access information feeds or cause strategic interaction to facilitate business in exchange for a fee. Outside of specific insurance transactions, AHA may also obtain services for which it pays a fee.

AHA may also provide compensation for the advertising, marketing or purchase of insurance products or services through third-party channels.